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Centre number		Candidate number	
Surname			
Forename(s)			
Candidate signature _			

INTERNATIONAL A-LEVEL PSYCHOLOGY

UNIT 4 APPROACHES AND APPLICATION

Specimen 2018

Morning Time allowed: 1 hour 30 minutes

Materials

For this paper you must have:

• a calculator, which you are expected to use where appropriate.

Instructions

- Use black ink or black ball-point pen.
- Fill in the boxes at the top of the page.
- Answer all questions.
- You must answer the questions in the spaces provided.
 Do not write outside the box around each page or on blank pages.
- All working must be shown.
- Do all rough work in this book. Cross through any work you do not want to be marked.

Information

- The marks for questions are shown in brackets.
- The maximum mark for this paper is 90.
- You may use a bilingual dictionary.
- You may not use an English dictionary.

For Exami	ner's Use
Question	Mark
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	
11	
TOTAL	

	Section A: Approaches in psychology
	Answer all questions in the spaces provided
0 1	Read the item and answer the question that follows.
	As part of a study into social learning, a psychologist showed a group of 5-year-old boys a film of a young boy of similar age. In the film the young boy was stroking a rabbit. Whilst the group of 5-year-old boys watched the film, the psychologist commented on how kind the boy in the film was. After the group of 5-year-old boys had watched the film, the psychologist brought a rabbit into the room and waited to see how they behaved with the rabbit.
	Explain how social learning might have occurred in this situation. [4 marks]

0 2	Explain two limitations of the cognitive approach in psychology.	[6 marks]

answer to at least one topic you have studied.	[20 mark

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Section B: Issues and debates in psychology

Section B. Issues and debates in psychology		
Answer all questions in the spaces provided.		
0 4	A key feature of science is objectivity.	
	Outline what is meant by objectivity. Explain why objectivity is imp	ortant in
	psychological research.	[4 marks]
0 5	Identify two types of reductionism.	[2 marks]
	i	
	ii	

0 6	Briefly explain one strength and one limitation of reductionism.	[4 marks]
	_	
	Turn over for the next question	

0 7	Discuss the nature-nurture debate in psychology. Refer in your answ topics you have studied.	ver to two
	• •	[20 marks]

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Section C Research: Applied psychology: work and the individual

Answer all questions in the spaces provided.

0 8 Below (A − G) are examples of how people behave at work.

Choose **one** of the examples (A - G) to match **each** of the behaviours in **Table 1.** Use a different example for each behaviour. Write the appropriate letter in the space next to the relevant behaviour. You may use each letter once, more than once or not at all.

- A Anna works faster on the packaging line when she works alongside her friends.
- **B** Billy feels like an outsider; he never sees things from the same point of view as his office colleagues.
- C Jamie works in a warehouse where he lets his co-workers do most of the work whilst he pretends to be busy.
- **D** Managers at Arco Manufacturing make decisions without listening to information from anyone outside their group.
- E Max and his fellow directors are usually cautious about borrowing to expand their business.
 - One day they are all together in a meeting and they decide to borrow a large amount of money.
- **F** Pritti is usually very quiet and shy but she shouts and waves a banner when she is with a group of work colleagues at a demonstration.
- **G** Workers in the delivery department think they all work very hard and that workers in the accounts department are all lazy.

Table 1

Behaviour	Letter
Risky shift	
In-group, out-group effects	
Social facilitation	
Groupthink	
Deindividuation	
Social loafing	

[6 marks]

0 9	Oti needs to communicate important information to a colleague in another office. She wonders whether she should send an e-mail or have a face-to-face meeting.
	Referring to egocentrism, explain why it might be better not to use e-mail in this situation. [3 marks]
	Turn over for the next question

1 0

DCP Enterprises introduced new working systems in 2016. **Table 2** shows the number of absences due to stress-related illnesses at DCP Enterprises in the last 2 years.

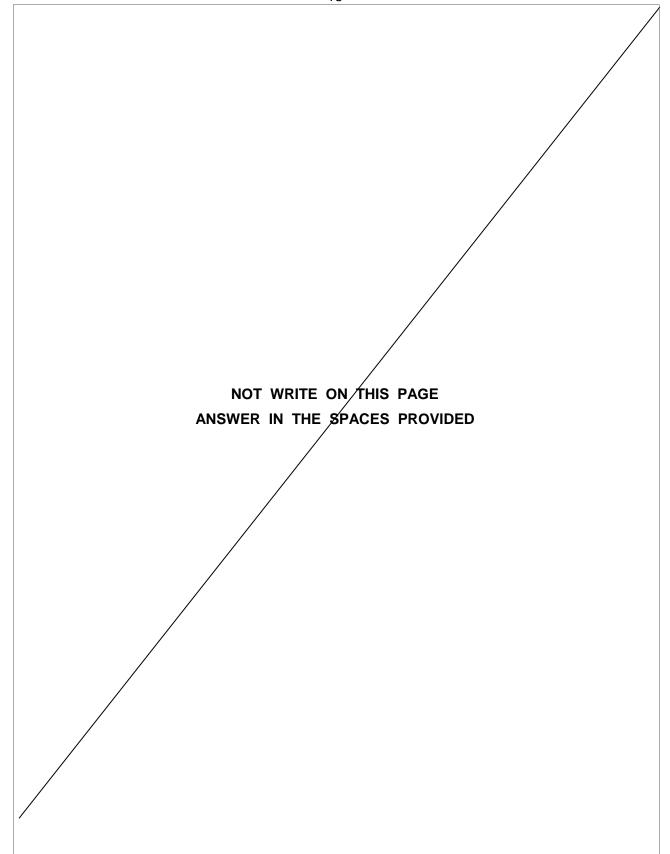
Table 2:The number of absences from work due to stress-related illness in 2015 and 2016

2015	2016
291 days	85 days

Using your knowledge o can you conclude about	of now workload and cor the data in Table 2 ?	ntrol affect stress at	WOI
			I
-			
-			

1 1	Read the item and answer the question that follows.		
	Arwa enjoys work and appreciates that she is well paid. She has fun with her colleagues and likes the challenges involved in solving complex problems at work. Her supervisor often tells her how well she works. At her recent appraisal Arwa said she wants to become a senior manager within the next two years.		
_	Describe two theories of job motivation and satisfaction. Explain how each theory can be applied to Arwa.		
	[12 marks]		

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	END OF QUESTIONS
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