

INTERNATIONAL QUALIFICATIONS

# INTERNATIONAL A-LEVEL ACCOUNTING

## 9615/3

Paper 3 Financial Accounting

Mark scheme

Specimen

Version: 1.0 Final

Mark schemes are prepared by the Lead Assessment Writer and considered, together with the relevant questions, by a panel of subject teachers. This mark scheme includes any amendments made at the standardisation events which all associates participate in and is the scheme which was used by them in this examination. The standardisation process ensures that the mark scheme covers the students' responses to questions and that every associate understands and applies it in the same correct way. As preparation for standardisation each associate analyses a number of students' scripts. Alternative answers not already covered by the mark scheme are discussed and legislated for. If, after the standardisation process, associates encounter unusual answers which have not been raised they are required to refer these to the Lead Examiner.

It must be stressed that a mark scheme is a working document, in many cases further developed and expanded on the basis of students' reactions to a particular paper. Assumptions about future mark schemes on the basis of one year's document should be avoided; whilst the guiding principles of assessment remain constant, details will change, depending on the content of a particular examination paper.

Further copies of this mark scheme are available from oxfordaqaexams.org.uk.

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## Level of response marking instructions

Level of response mark schemes are broken down into levels, each of which has a descriptor. The descriptor for the level shows the average performance for the level. There are marks in each level.

Before you apply the mark scheme to a student's answer read through the answer and annotate it (as instructed) to show the qualities that are being looked for. You can then apply the mark scheme.

## Step 1 Determine a level

Start at the lowest level of the mark scheme and use it as a ladder to see whether the answer meets the descriptor for that level. The descriptor for the level indicates the different qualities that might be seen in the student's answer for that level. If it meets the lowest level then go to the next one and decide if it meets this level, and so on, until you have a match between the level descriptor and the answer. With practice and familiarity you will find that for better answers you will be able to quickly skip through the lower levels of the mark scheme.

When assigning a level you should look at the overall quality of the answer and not look to pick holes in small and specific parts of the answer where the student has not performed quite as well as the rest. If the answer covers different aspects of different levels of the mark scheme you should use a best fit approach for defining the level and then use the variability of the response to help decide the mark within the level, ie if the response is predominantly level 3 with a small amount of level 4 material it would be placed in level 3 but be awarded a mark near the top of the level because of the level 4 content.

### Step 2 Determine a mark

Once you have assigned a level you need to decide on the mark. The descriptors on how to allocate marks can help with this. The exemplar materials used during standardisation will help. There will be an answer in the standardising materials which will correspond with each level of the mark scheme. This answer will have been awarded a mark by the Lead Examiner. You can compare the student's answer with the example to determine if it is the same standard, better or worse than the example. You can then use this to allocate a mark for the answer based on the Lead Examiner's mark on the example.

You may well need to read back through the answer as you apply the mark scheme to clarify points and assure yourself that the level and the mark are appropriate.

Indicative content in the mark scheme is provided as a guide for examiners. It is not intended to be exhaustive and you must credit other valid points. Students do not have to cover all of the points mentioned in the Indicative content to reach the highest level of the mark scheme.

An answer which contains nothing of relevance to the question must be awarded no marks.

## The own figure rule

#### **General principle**

The own figure rule is designed to ensure that students are only penalised once for a particular error at the point at which that error is made, and suffer no further penalty as consequence of the error. The error could be in an account, a calculation, financial statement, or prose explanation. Where the own figure rule is to be applied in a mark scheme, the symbol **OF** is used.

#### Applications

In an account: a student could still achieve a mark for balancing an account with their own figure, rather than the correct figure, if they had made an error in the account (such as the omission of an entry, or the inclusion of an incorrect figure for an otherwise valid entry). However, it should be noted that an own figure would not be awarded for the balance of an account, if the account contained any item which should not have appeared (often referred to as an 'extraneous/alien' item).

In a complex calculation to which several marks are allocated: a student could achieve an own figure mark for the result of a complex calculation, if an error has been made in one of the steps leading to the final result. The complex calculation could be a separate task, or an aspect of a larger requirement (such as workings to provide details for a financial statement).

In a financial statement: a student could still achieve a mark for calculating an own figure for a key subtotal within a financial statement where an error had already occurred in the data making up the subsection (such as the omission of an item, or an incorrect figure for an otherwise valid entry). Again, the own figure for a subtotal would not be given if the subsection included any 'alien' item.

In a prose statement: a student who is explaining or interpreting some financial statements or data that they have prepared but which contains errors, would be credited with an appropriate interpretation of their own figures.

## Workings

A 'W' next to a figure in the mark schemes means that the figure needs to be calculated by the student to which workings are shown for reference. If the figure the student has given in their answer is wrong and the marks given for that calculation are more than 1 then the marker must refer to the working for that item. The working will show the steps of the calculation to which the marks are attributed and the student should be allocated the marks for the steps they completed correctly.

#### Section A

Question	Answer	Total marks
01	D The value of a business's assets and liabilities at a point in time	1 AO1 = 1

Question	Answer	Total marks
	D	1
02	Realisation	AO1 = 1

Question	Answer	Total marks
02	С	1
03	To provide a set of rules which benefits all companies	AO1 = 1

Question	Answer	Total marks
	D	1
04	£19 500 profit	AO1 = 1

Question	Answer	Total marks
	D	1
05	Current liabilities £1 200	AO1 = 1

Question	Answer	Total marks
	Α	1
06	Dividend per share Market price per share × 100	AO1 = 1

Question	Answer	Total marks
	В	1
07	Profit from operations Equity + non-current liabilities × 100	AO1 = 1

Question	Answer	Total marks
00	С	1
08	Local community	AO1 = 1

Question	Answer	Total marks
	С	1
09	240 000	AO1 = 1

Question	Answer	Total marks
40	Α	1
10	£5 500	AO1 = 1

Question	on Part Marking guidance								
11		Prepare the subscriptions account at 30 April 2023. Bring any balances down on 1 May 2023.							
		Dr	;	Subscr	iptions Account		Cr	A04 - 5	
		Details	£		Details	£		AO1 = 5	
		Balance b/d	320	(1)	Receipts and Payments	5 440	(1)		
		Income and Expenditure	5 000	(1)					
		Balance c/d	200	_	Balance c/d	80	_		
			5 520	-		5 520	-		
		Balance b/d	80	(1)	Balance b/d	200	(1)		
		Marker note: To award marks: The entries must be on the corre involved in the transaction and r Accept reasonable abbreviations	not a descript	tion of t		ould refer to th	ne other accoun	t	

Question	Part			Ν	larking gu	idance				Total mark
12		Complete the pa	rtnership capital	accounts a	after all the	se transactions	have take	n place.		8
		Dr		(	Capital Ac	counts			Cr	AO1 = 8
		Details	Mike £	Nu £	Oliver £	Details	Mike £	Nu £	Oliver £	
		Goodwill	30 000	30 000	-	Balance b/d	70 000	60 000	30 000	
			(1) W2 (	Goodwill w	ritten off		( <b>1</b> ) Fo	or all three	balances	
		Bank	2 500 (1) OF		42 500 <b>(1) OF</b>	Revaluation	7 500	5 000	2 500	
							(1) W1	Revaluat	ion	
		Balance c/d	75 000	75 000	-	Goodwill	30 000	20 000	10 000	
							(1)	W2 Good	will	
						Bank		20 000 (1) OF		
			107 500	105 000	42 500		107 500	105 000	42 500	
						Balance b/d	75 000	75 000		
							<b>(1)</b> For bot	h balance	s	

£         £         £         £           Goodwill shared 3:2:1         30 000         20 000         10 000         (1	££££Goodwill shared 3:2:130 00020 00010 000Goodwill written off(30 000)(30 000)(7)Alternative answer (below) if students net-off goodwillNet(10 000) (1)10 000 (1)Marker note:The bank entries are for correctly calculating the amount due to Oliver and for ensuring that INu have capital balances of £75 000 each.	££££Goodwill shared 3:2:130 00020 00010 000('Goodwill written off(30 000)(30 000)('Alternative answer (below) if students net-off goodwillNet(10 000) (1)10 000 (1)Marker note:The bank entries are for correctly calculating the amount due to Oliver and for ensuring that INu have capital balances of £75 000 each.	££££Goodwill shared 3:2:130 00020 00010 000('Goodwill written off(30 000)(30 000)('Alternative answer (below) if students net-off goodwillNet(10 000) (1)10 000 (1)Marker note:The bank entries are for correctly calculating the amount due to Oliver and for ensuring that INu have capital balances of £75 000 each.	N2 Goodwill adjustment	: Mike	Nu	Oliver	
Goodwill written off       (30 000)       (30 000)       (1         Alternative answer (below) if students net-off goodwill       (10 000) (1)       10 000 (1)         Net       (10 000) (1)       10 000 (1)       10         Marker note:       The bank entries are for correctly calculating the amount due to Oliver and for ensuring that N Nu have capital balances of £75 000 each.       Nu have capital balances of £75 000 each.	Goodwill written off       (30 000)       (30 000)       (*         Alternative answer (below) if students net-off goodwill       (10 000) (1)       10 000 (1)         Net       (10 000) (1)       10 000 (1)       10 000 (1)         Marker note:       The bank entries are for correctly calculating the amount due to Oliver and for ensuring that I Nu have capital balances of £75 000 each.	Goodwill written off(30 000)(30 000)(1Alternative answer (below) if students net-off goodwillNet(10 000) (1)10 000 (1)Marker note:The bank entries are for correctly calculating the amount due to Oliver and for ensuring that INu have capital balances of £75 000 each.	Goodwill written off(30 000)(30 000)(1Alternative answer (below) if students net-off goodwillNet(10 000) (1)10 000 (1)Marker note:The bank entries are for correctly calculating the amount due to Oliver and for ensuring that INu have capital balances of £75 000 each.			£	£	
Goodwill written off       (30 000)       (30 000)       (1         Alternative answer (below) if students net-off goodwill       (10 000) (1)       10 000 (1)         Net       (10 000) (1)       10 000 (1)       10         Marker note:       The bank entries are for correctly calculating the amount due to Oliver and for ensuring that N Nu have capital balances of £75 000 each.       Nu have capital balances of £75 000 each.	Goodwill written off(30 000)(30 000)(*Alternative answer (below) if students net-off goodwillNet(10 000) (1)10 000 (1)Marker note:The bank entries are for correctly calculating the amount due to Oliver and for ensuring that I Nu have capital balances of £75 000 each.	Goodwill written off(30 000)(30 000)(*Alternative answer (below) if students net-off goodwillNet(10 000) (1)10 000 (1)Marker note:The bank entries are for correctly calculating the amount due to Oliver and for ensuring that I Nu have capital balances of £75 000 each.	Goodwill written off(30 000)(30 000)(*Alternative answer (below) if students net-off goodwillNet(10 000) (1)10 000 (1)Marker note:The bank entries are for correctly calculating the amount due to Oliver and for ensuring that I Nu have capital balances of £75 000 each.	Goodwill shared 3:2:1	30 000	20 000	10 000	(1)
Alternative answer (below) if students net-off goodwill         Net       (10 000) (1)       10 000 (1)         Marker note:       The bank entries are for correctly calculating the amount due to Oliver and for ensuring that N Nu have capital balances of £75 000 each.	Alternative answer (below) if students net-off goodwill         Net       (10 000) (1)       10 000 (1)         Marker note:       The bank entries are for correctly calculating the amount due to Oliver and for ensuring that I Nu have capital balances of £75 000 each.	Alternative answer (below) if students net-off goodwill         Net       (10 000) (1)       10 000 (1)         Marker note:       The bank entries are for correctly calculating the amount due to Oliver and for ensuring that I Nu have capital balances of £75 000 each.	Alternative answer (below) if students net-off goodwill         Net       (10 000) (1)       10 000 (1)         Marker note:       The bank entries are for correctly calculating the amount due to Oliver and for ensuring that I Nu have capital balances of £75 000 each.	Goodwill written off	(30 000)	(30 000)		(1)
Nu have capital balances of £75 000 each.	Nu have capital balances of £75 000 each.	Nu have capital balances of £75 000 each.	Nu have capital balances of £75 000 each.					
Alternative approach on next page	Alternative approach on next page	Alternative approach on next page	Alternative approach on next page	The bank entries are for c		e amount due to Olive	r and for ensuring	that N
Alternative approach on next page	Alternative approach on next page	Alternative approach on next page	Alternative approach on next page	The bank entries are for c		e amount due to Olive	r and for ensuring	that M
Alternative approach on next page	Alternative approach on next page	Alternative approach on next page	Alternative approach on next page	The bank entries are for c		e amount due to Olive	r and for ensuring	that M
				The bank entries are for c		e amount due to Olive	r and for ensuring	that M
				The bank entries are for c	of £75 000 each.		r and for ensuring	that M
				The bank entries are for c	of £75 000 each.		r and for ensuring	that M
				The bank entries are for c	of £75 000 each.		r and for ensuring	that M
				The bank entries are for c	of £75 000 each.		r and for ensuring	that M
				The bank entries are for c	of £75 000 each.		r and for ensuring	that M
				The bank entries are for c	of £75 000 each.		r and for ensuring	that M
				The bank entries are for c	of £75 000 each.		r and for ensuring	that N

Details	Mike £	Nu £	Oliver £	Details	Mike £	Nu £	Oliver £
Goodwill		10 000 (1) W2	-	Balance b/d	70 000	60 000	30 000
					<b>(1)</b> Fo	or all three	balances
Bank	2 500 (1) OF		42 500 <b>(1) OF</b>	Revaluation	7 500	5 000	2 500
					(1) W1	Revalua	tion
Balance c/d	75 000	75 000	-	Goodwill			10 000 <b>(1</b> <b>W2</b>
				Bank		20 000 (1) OF	
	77 500	85 000	42 500		77 500	85 000	42 500
				Balance b/d	75 000	75 000	
					<b>(1)</b> For bot	h balance	es

Section B

Question	Part	Marking guidance		Total marks
13	1	Prepare an extract of the manufacturing account for the year ender prime cost.	ed 31 August 2023 starting with	8
		Dewray Ltd		AO2 = 8
		Manufacturing Account (extract) for the year end	ded 31 August 2023	
		£000	Ū	
		Prime cost 1 207 (1		
		Factory overheads 915 (1		
		Depreciation- machinery 15 (1		
		2 137 (1	) OF*	
		Add WIP 1 September 2022 34 (1	)	
		2 171		
		Less WIP 31 August 2023 36 (1	)	
		2 135		
		Mark-up 20% 427 (1		
		Transfer price 2 562 (1	) OF	
		Marker note:		
		* To award the OF mark there should be no extraneous items.		
		<b>W1</b> Factory overheads 75% x £1 220 = £915 <b>(1)</b>		
		W2 Depreciation- machinery 10% x £150 = £15 (1)		

Question	Part	Marking	guidance			Total marks
13	2	Prepare the trading section of the income statem	ent for the yea	ar ended 31 /	August 2023.	7
		Dew	ray Ltd			AO2 = 7
		Income statement (extract) for	r the year end £	ded 31 Augu £000	ist 2023	
		Revenue	L	3 480	(1)	
		Returns inwards		(20)	( )	
			_	3 460	_ ( )	
		Opening inventory finished goods	156		(1)	
		Cost of goods manufactured	2 562		(1)OF	
		Closing inventory finished goods	(192)		(1)	
		Cost of sales		2 526	_ (1)OF	
		Gross profit		934	_ (1)OF*	
		<b>Marker note:</b> * To award the OF mark there should be no extra	neous items.			

Question	Part	Marking g	uidance		Total marks
14	1	Prepare a reconciliation of operating profit to net ca ended 30 June 2023. A full statement of cash flows is not required. HQV		ng activities for the year	14 AO2 = 14
		Reconciliation of operating profit to net cash ended 30 Ju	flow from operati	ng activities for the year	
			£000		
		Profit from operations	2 868	(5) OF W1	
		Depreciation	1 217		
		Loss on disposal	549	(5) OF W2	
		Decrease in inventories	26 <b>(1)</b>		
		Increase in trade receivables	(97)	(1)	
		Decrease in trade payables	<u>(307)</u> (1)	)	
		Cash from operating activities	4256		
		Interest paid	(402)		
		Corporation tax paid	<u>(398)</u>		
		Net cash flow from operating activities	<u>3 456</u>	(1) OF *	
		Marker note:			
		* award <b>OF</b> marks for totals if numerically correct ar include the column heading.	nd no extraneous ite	ms in that column, must	

	£000	£000	
Increase in retained earnings	~~~~	~~~~	
	4 222		
Retained earnings 30 June 2023	4 332		
Retained earnings 30 June 2022	<u>(3 712)</u>	620	(1)
Add:			
Dividends paid		1 334	(1)
Taxation		512	(1)
Finance costs		<u>402</u>	(1)
Profit from operations		2 868	(1)OF

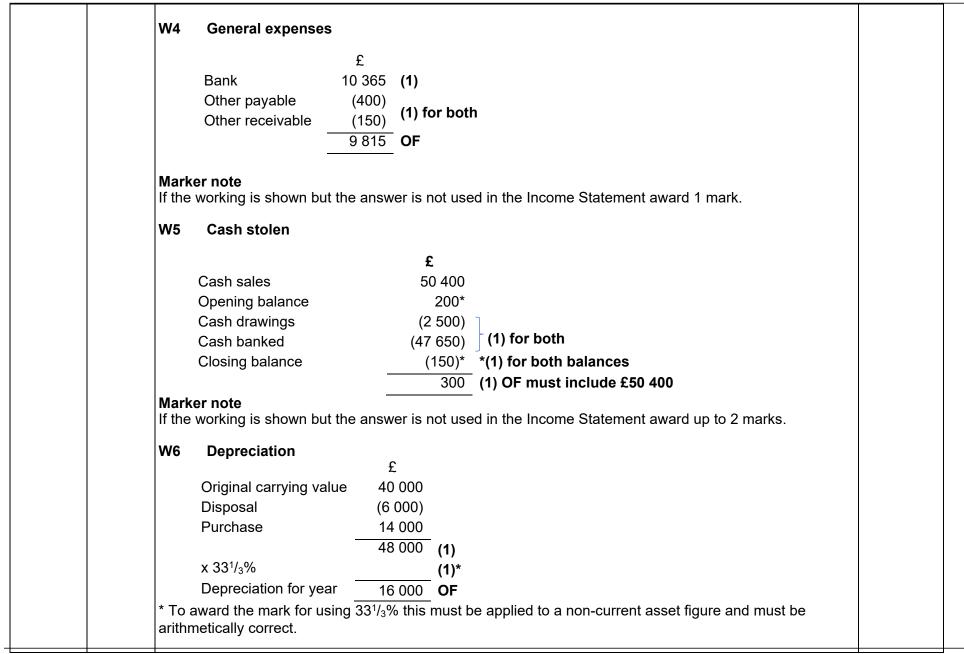
W2 Loss on disposal of non-current	t assets	
	£000	
Non- current assets at 30 June 2023	21 450	
Revaluation	(1 830)	(1)
Addition	( <u>6 600</u> )	(1)
Less non-current assets at 30 June 20	022 (14 884)	
Cost of non-current asset sold during y	year 1 864	(1)OF
Depreciation on non-current asset solo	d <u>(485)</u>	(1)
Carrying value of non-current asset so	old 1 379	
Sale proceeds	(830)	
Loss on disposal	<u>549</u>	(1) OF#

Question	Part			Marking guidance	Total marks
14	2	company Director f the inforn	needs to eels that nation pro	ector of HQV plc has asked the Finance Director why the o prepare the statement of cash flows. The Managing preparing this statement is a waste of resources and that oduced is confusing. ing Director's opinion.	6 AO2 = 2 AO3 = 4
		3	5 - 6	<ul> <li>Relevant knowledge and understanding of principles, concepts and techniques has been applied to the context clearly and appropriately.</li> <li>A clear and balanced analysis of data is provided. The judgement/ recommendation is supported by evidence.</li> </ul>	
		2	3 - 4	<ul> <li>Relevant knowledge and understanding of principles, concepts and techniques has been applied to the context, but not always clearly and/or appropriately.</li> <li>A clear but unbalanced OR a balanced but unclear analysis of data is provided. The judgement/ recommendation is partially supported by evidence.</li> </ul>	
		1	1 - 2	<ul> <li>Limited application of knowledge and understanding of principles, concepts and techniques to the context.</li> <li>A limited analysis of discrete points of accounting data is provided. There is limited support for the judgement/ recommendation.</li> </ul>	
		0	0	Nothing written worthy of credit.	
		<ul> <li>Highlig differer genera</li> </ul>	preparat hts the di ntly in the ted and s	<b>Stude:</b> tion of a statement of cashflows ifferences between cash and profit since they are treated financial statements so that it is known where cash is spent. In this instance the business has generated £3 n its operating activities, spent £6 600 000 on non-	

current assets which is the main reason for the bank balance falling from £87 000 to £61 000.
<ul> <li>Knowledge of the cash position is important as a business can fail despite being profitable if it does not have enough cash to meet its obligations.</li> </ul>
<ul> <li>Being a public limited company, they should already comply with accounting standards They have to produce a Statement of Cash Flows to comply with these standards and have their accounts signed off by the auditors. If the company's accounts are not prepared to meet these standards the auditors will have made comments in the accounts or possibly refused to sign them off.</li> </ul>
<ul> <li>Stakeholders can see lots of information which is not shown in the Income Statement and Statement of Financial Position such as the amount of the dividends paid and changes to the amount of borrowing more clearly. This will help stakeholders to make more informed decisions.</li> </ul>
<ul> <li>Being on the stock exchange will also involve attracting potential shareholders who may want to see all of the financial statements. Potential investors want to make an informed decision based on reliable information that shows a true and fair view. They would be nervous about investing in the business if the accounts do not appear to be reliable. This could result in future shareholders not investing in HQV plc and existing shareholders selling their shares which would mean the share price falls and damages the company's reputation.</li> </ul>
Case against preparation of a statement of cashflows
<ul> <li>For someone with limited accounting knowledge the Statement of Cash Flows can seem confusing and hard to understand compared to an Income Statement and Statement of Financial Position.</li> </ul>
<ul> <li>The cost of preparing the accounts and having them audited reduces profitability.</li> </ul>
<ul> <li>A lack of understanding of the content of a statement could actually put some investors off investing in shares which might stop the share price rising as much as it could potentially have done.</li> </ul>
<ul> <li>The amount of time and / or money spent on the accounts could have been better spent on improving the business in other ways.</li> </ul>
<ul> <li>Accounts can be window dressed to some degree to make the business look better / worse than it actually is.</li> </ul>
Marker notes:
<ul> <li>Not all content needs to be covered to gain full marks.</li> <li>The indicative content is not exhaustive other credit worthy material should be awarded marks as appropriate.</li> </ul>

Question	Part		Marking guidance				Total marks
15	1	Prepare an income statement for Charlotte	for the year ended 31 J	January 2	2023.		14
							AO2 = 14
			Charlotte				A02 - 14
		Income Stateme	nt for the year ended 3	81 Janua	ry 2023		
			£		£		
		Revenue			172 000		
		Cost of sales:					
		Opening Inventory	25 183				
		Purchases		(2) W2			
		Closing Inventory	<u>(21 808)</u>	(1*) OF			
		Cost of sales			<u>107 500</u>		
		Gross profit			64 500	(1) CF W1	
		Less expenses:					
		Loss on disposal	500	(2) W3			
		General expenses	9 815	(2) W4			
		Wages	15 000				
		Stolen cash	300	(3) W5			
		Depreciation- Fixtures and fittings	16 000	(2) W6			
			10 000	(2) 110	41 615		
					41010		
		Profit for the year			22 885	(1) OF #	
		* Closing inventory must be mathematically	correct based upon stu	ident's n	urchases a	nd cost of sales	
				udoni o p		is 000 01 30103.	

# Prof	fit for the year must have an appropriate label to be awarded and wages £15 000 must be included.
Do no	ot accept abbreviations or just "profit" or "loss".
When	er note applying the own figure rule the mark will not be awarded if there are extraneous items present – see 6 of mark scheme for clarification.
W1	Calculation of gross profit
	$\pounds 172\ 000\ x\ \frac{60}{100+60}$ = $\pounds 64\ 500$
W2	Purchases
	£
	Bank 103 000 <b>(1)</b>
	Opening
	balance (27 629) (1) for both
	Closing balance 28 754
	Purchases 104 125 OF
	er note working is shown but the answer is not used in the Income Statement award 1 mark.
W3	Disposal of fixtures and fitting £
	Cost 13 500
	Depreciation (7 500)
	Carrying value 6 000 (1)
	Proceeds 5 500
	Loss (500) (1)
	er note
If the v	working is shown but the answer is not used in the Income Statement award 1 mark.



Alterr	Iternative layout where the workings are shown in a T account.						
W2		Trade Pavable	s Led	ger Control Aco	count		
	Details	£		tails	£		
	Bank	103 000 <b>(1)</b>	Ba	lance b/d	27 629	#	
	Balance c/d	<u>28 754</u> (1) #	Cr	edit purchases	104 125	OF	
	-	131 754		-	131 754		
# awa	ard 1 mark for b	oth balances.					
Mark	er note						
		n but the answe	er is no	ot used in the Inc	ome Stateme	ent award 1	I mark.
W3		Genera	l Exp	enses Account			
	Details	£	De	tails	£		
	Bank	10 365 <b>(1)</b>		lance b/d	400		
				ome Statement	9 815		
			Ba	lance c/d		(1)#	
		10 365	I		10 365		
# Awa	ard 1 mark for b	oth balances.					
Mark	er note						
If the	working is show	n but the answe	er is no	ot used in the Inc	ome Stateme	ent award 1	I mark.
			Cash	Account			
W4					£		
W4	Details	£		Details	~		า
W4	<b>Details</b> Balance b/d	<b>£</b> 200	#	Drawings	2 500	<b>(1) bot</b> h	
W4		£				] (1) both	
W4	Balance b/d	<b>£</b> 200		Drawings Bank Stolen cash	2 500 47 650 300	] (1)OF*	
W4	Balance b/d	<b>£</b> 200 50 400		Drawings Bank	2 500 47 650 300 150	]	
	Balance b/d	£ 200 50 400 50 600		Drawings Bank Stolen cash	2 500 47 650 300	] (1)OF*	

Marker note: If the working is shown but the answer is not used in the Income Statement award up to 2 marks.	

Question	Part			Marking guidance	Total marks	
15	2		Charlotte is thinking of introducing computerised accounting software. This will cost £12 000.			
			The accounting software will record all sales and cash and inventory in and out of the business. This will enable her to place orders			
			automatically.			
			Assess whether Charlotte should purchase the new computerised accounting software.			
		Level	Marks	Description		
		3	5 - 6	<ul> <li>Relevant knowledge and understanding of principles, concepts and techniques has been applied to the context clearly and appropriately.</li> <li>A clear and balanced analysis of data is provided. The judgement/recommendation is supported by evidence.</li> </ul>		
		2	3 - 4	<ul> <li>Relevant knowledge and understanding of principles, concepts and techniques has been applied to the context, but not always clearly and/or appropriately.</li> <li>A clear but unbalanced OR a balanced but unclear analysis of data is provided. The judgement/ recommendation is partially supported by evidence.</li> </ul>		
		1	1 - 2	<ul> <li>Limited application of knowledge and understanding of principles, concepts and techniques to the context.</li> <li>A limited analysis of discrete points of accounting data is provided. There is limited support for the judgement/ recommendation.</li> </ul>		
		0	0	Nothing written worthy of credit.		
			nts for:	lude: y of business: age, inventory wastage, storage costs.		

Reduce pricing errors. Improve inventory control. Improve cash management – will not prevent theft but help to identify it. Modernisation of business practices.
Arguments against: Cost compared with level of profit; cash/bank balances; cash stolen; inventory level. Staff issues – possible resistance to change; training. Security of data – possible hacking – but could be password protected. Potential legal implications e.g. compliance with data protection. Initial set-up issues e.g. input of data; stock-take.

#### Section C

Question	Part			Marking guidance	Total marks
16		Assess whether Lorraine should enter into a partnership with Xi.			12
		Level	Marks	Description	AO2 = 3
		4	10-12	An excellent response that focuses fully on the demands of the question.	AO3 = 9
				• A wide range of relevant knowledge and understanding of accounting principles, concepts and techniques is applied to the context clearly and appropriately.	
				<ul> <li>Accounting data is analysed and evaluated thoroughly to make a balanced, well- reasoned and persuasive judgement/ recommendation.</li> </ul>	
		3	7-9	A good response that focuses on many of the demands of the question.	
				<ul> <li>A range of relevant knowledge and understanding of accounting principles, concepts and techniques is applied, but not always clearly and/or appropriately.</li> </ul>	
				<ul> <li>Accounting data is analysed and evaluated to make a balanced and reasoned judgement/ recommendation.</li> </ul>	
		2	4–6	A reasonable response that focuses on some of the demands of the question.	
				<ul> <li>Some relevant knowledge and understanding of accounting principles, concepts and techniques is applied, but lacking in clarity and appropriateness.</li> </ul>	
				• There is some analysis and evaluation of accounting data but the judgement/recommendation is either unbalanced or there are gaps in the reasoning.	
		1	1–3	A limited response that has little focus on the demands of the question.	
				<ul> <li>Limited application of relevant knowledge and understanding of accounting principles, concepts and techniques to the context, often lacking in clarity and appropriateness.</li> </ul>	

	• There is limited analysis and evaluation. The judgement/recommendation is lacking in both balance and reasoning.
0	Nothing written worthy of credit.
Answers may inc	lude:
AO2 – Application	n
The forecast profit	000 experience as an owner of a business. is £40 000 which will have to be shared. e her capital investment of £60 000
AO3 – Analysis a	nd evaluation
Benefits:	
	l. By forming a partnership Lorraine will have more capital i invest £50 000 which is permanent/does not have to be
	This could be improved as more people are involved in s experience of managing shops and this could bring e.
more expertise/ide	<b>/ideas</b> . Having more partners means that there may be as and they may have different skills. Xi could be a better les person than Lorraine.
load with, this mak someone to cover	I. A sole trader does not have anyone to share the work es it difficult for Lorraine to take holidays or have her if she is unwell. Having Xi as a partner would enable lidays without having to either close the business/pay for nager.
Drawbacks:	
sole trader will kee have to be shared /ear of £24 000. If	<b>ses.</b> In a partnership the profits are shared whereas a p all the profits. The forecast profit is £40 000 this will and Lorraine's share may be less than the profit for last Xi's share of the profit is £25 000 then Lorraine's share d may affect her drawings of £18 000.
and this may affect	Xi does not have experience as an owner of a business t her ability to make decisions. Lorraine and Xi may not er which will make it difficult to work efficiently together.
Control/Ournorab	<b>ip.</b> Both partners will expect to have a say in the running

have to share this process which she may find difficult/not like doing/slows down activities.	
<b>Unlimited liability</b> . This means that if the business fails Lorraine and Xi could lose their investment and personal possessions. Lorraine could lose her capital investment of £60 000 and could be responsible for the total liabilities of the partnership.	
Marker note:	
The indicative content is not exhaustive: other creditworthy material should be awarded marks as appropriate.	